

# Assessing the Impact of Healthcare Professional Training and Motivation on Service Delivery

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## ABSTRACT

The quality of healthcare services significantly depends on the training and motivation of healthcare professionals. While traditional methods for assessing service delivery focus on operational metrics and patient outcomes, they often overlook the combined impact of professional development and workplace incentives. Existing approaches typically treat training and motivation as isolated factors, failing to capture their interdependence and influence on service delivery. Moreover, many studies rely on subjective feedback without robust quantitative analysis, limiting the generalizability of findings. This study introduces a comprehensive framework to evaluate the impact of healthcare professional training and motivation on service delivery. Unlike conventional methods, the proposed approach integrates both intrinsic and extrinsic motivational factors with skill development programs, analysed through a mixed-methods design. Quantitative data, including pre- and post-intervention service metrics, are combined with qualitative insights from focus groups and interviews. Statistical techniques such as regression analysis and hypothesis testing are employed to assess relationships between variables. The results demonstrate a significant improvement in service quality, efficiency, and patient satisfaction following the implementation of targeted training and motivational initiatives. The findings reveal that a synergistic approach, addressing both skill enhancement and workplace motivation, yields superior outcomes compared to traditional methods. This study's novelty lies in its holistic perspective, combining quantitative rigor with qualitative depth, offering actionable insights for healthcare managers and policymakers. By emphasizing the interplay between training and motivation, the research provides a roadmap for enhancing service delivery in diverse healthcare settings.

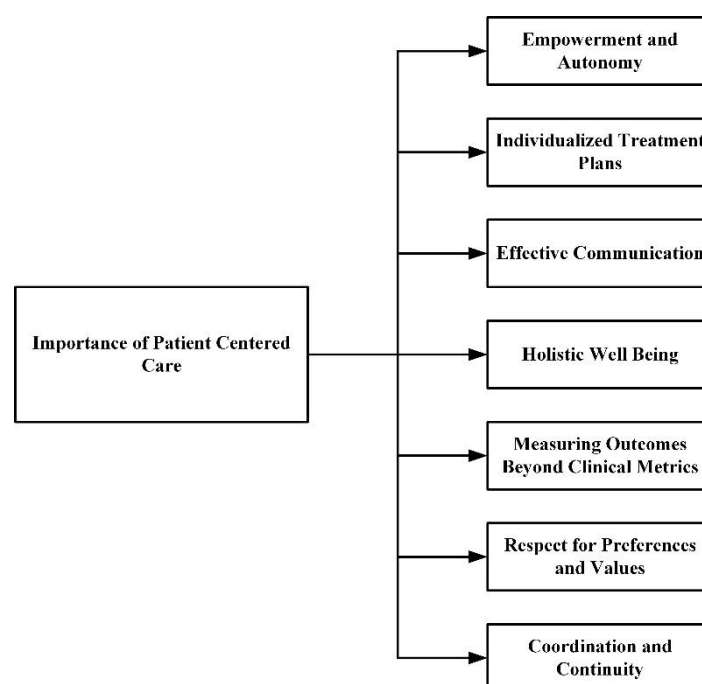
**Keywords:** Healthcare Service Delivery, Professional Training, Workforce Motivation, Patient Satisfaction, Performance Improvement.

## 1. INTRODUCTION

An estimated 4.3 million health workers are needed globally, with up to 57 countries experiencing a severe shortage. This is despite the fact that the health workforce is undoubtedly one of the most important parts of the health system and has a significant impact on the functioning of the health system as a whole[1]. Poor health services, particularly in rural regions, are linked to an inadequate number of healthcare staff. As a result, a sufficiently large, highly qualified, and driven healthcare personnel is essential to an efficient healthcare system[2]. The public healthcare system in India is severely understaffed. This scarcity is especially noticeable in rural regions. According to national statistics for India, the percentage of openings for medical officers (MOs) at primary health centres (PHCs) is approximately 21%, while the rate for specialists at community health centres (CHCs) is 42%. Low levels of motivation among healthcare providers exacerbate this issue[3]. A common issue in human resource crises and, by extension, in the quality and delivery of health services is a lack of motivation. In order to attain even moderate coverage for key health interventions, it is imperative that the numerical deficiency of health workers be addressed immediately due to India's current illness burden, changing demographics, and evolving disease profile[4]. However, until the motivation of current healthcare professionals to enhance the performance of the healthcare system is fully recognised and addressed, the numerical deficit cannot be fully addressed. Since motivation serves as one of the most crucial elements for improving employee performance at work and raising an organization's production, evaluating it is equally crucial[5].

Accomplishment of efficient health services is one of the fundamental measures of a functional and effective health system. It has an impact on patient prognosis, experiences toward healthcare and confidence in the system[6]. Hospital personnel – particularly medical practitioners, nursing employees and other care givers,

allied health workers and administrative support staff – are involved in this delivery process[7]. These attributes demonstrate the critical roles they perform on a timely, effective and empathetic patient care delivery systems. However, the task of striving as well as sustaining improvement in the quality of health care remains difficult in most contexts[8]. Today's healthcare organizations are under growing pressure thanks to the aging population, new diseases, and new technologies. Such pressures call for an organized training and professional development of the human capital in the health sector[9]. Also, nurturing motivation for the worker is equally important, because motivated employees are more engaged, assert commitment, empathy and the ability to stay at workplace[10]. However, further variations arising from these recognized needs impact healthcare organizations, these include; constraints, constraints in accessing modern training tools, and motivational constraints[11]. Various measures applied today to enhance the healthcare service delivery tend to address the issue either by improving the training process or stimulating the workforce[12]. For instance, some institutions focus more on technical qualifications rather than individual needs' factors, including, satisfaction, monetary rewards and career development[13]. On the other hand, some set up incentive-based systems at their organizations while lacking the adequate training capacity to address new healthcare challenges. This disjointed approach can yield less than ideal outcomes; skill improvement or motivation alone is insufficient to amplify the delivery of services optimally[14]. Fig. 1 gives the health care service delivery.



**Fig 1:** Importance of Patient Centered Care in Healthcare Service Delivery

The research therefore employs an integrated approach to determining how professional training and motivation impacts on healthcare service delivery[15]. The innovation, therefore, is in the consideration of these factors simultaneously as practice shows that they have a synergistic relationship on the subject of sustainable improvement[16]. Thus, the study aims at exploring the impact of training programs, personal (intrinsic) and organisational (extrinsic) incentives, and contributing factors to identify the factors enhancing service quality. The two main objectives of this study are: To assess the effectiveness of training programs available in the healthcare sector in increasing the professional skills and knowledge in healthcare employees and to examine the impact of the intrinsic and extrinsic motivation factors on the performance of healthcare employees. It aims to find the relationship between training and motivation degree with the performance indicators including, among others, patient satisfaction, organizational work effectiveness, errors frequency. Besides, this study will offer practical solutions of training and motivating schemes to help health care organizations come up with an integrated approach to improve the results of service delivery. Therefore, this study fits the existing body of knowledge regarding healthcare management by investigating the effect of training-motivation interdependence. For healthcare administrators and policymakers, the paper provides useful information to inform strategies that will ensure professional development activities are adopted to pursue organisational agendas as desired. Finally, the study aims to provide a framework for escalating the proficiency and performance of the healthcare systems which will eventually lead to increased patient satisfaction, improved organizational performance and higher level of satisfied health care workers.

### Key Contributions

1. The integration assessment investigates the by-product of joint training and motivation on healthcare delivery services.
2. Present a system that links professional development and motivation components with services quality parameters.
3. Provides survey and interview data as well as data modelling where it undertakes its mixed-methods research.
4. Offers specific recommendations for improving training and motivation for healthcare organizations.
5. Supports healthcare policy formulation by offering solutions in development of workforce and enhancement of delivery services.

This paper is organized into six sections: Section 1: Introduction outlines the background, objectives, and significance of the study, highlighting the need for an integrated approach to training and motivation in healthcare. Section 2: Related Works reviews existing literature, emphasizing the gaps in current methods and the importance of synergizing training and motivation strategies. Section 3: Problem Statement identifies the challenges in isolated approaches to training and motivation and the necessity for a holistic framework. Section 4: Methodology describes the mixed-methods approach employed, detailing data collection techniques, statistical analysis, and the research framework. Section 5: Results and Discussion presents the findings, including correlations between training, motivation, and service metrics, and critically interprets their implications. Finally, Section 6: Conclusion summarizes the key insights, contributions, and actionable recommendations, along with suggestions for future research directions.

### 2. Related Words

Sallehet al.[17] explains Malaysia's Ministry of Health has spent a lot of money putting in place an electronic health record (EHR) system to guarantee that hospitals are fully automated to provide coordinated care. Thus, evaluating the system's efficacy is crucial, particularly with regard to its capacity to predict the performance effect on primary care physicians following deployment. Convenience sampling was employed for seven months to collect data from 3 government hospitals. A standardised efficacy assessment for EHR systems was distributed to primary health care practitioners (specialists, medical staff, and nurses) as they took part in medical education programs. Hypotheses were tested by evaluating actual data using partial least squares-structural equation modelling. The results demonstrated that knowledge quality received the greatest score for forecasting performance and big effect size, although system compatibility was the most important component of system quality. According to the results, EHR systems enhanced system quality by supporting care providers' clinical duties and workflows, while user performance was enhanced by higher-quality knowledge. In light of these findings, assessing the efficacy of EHR systems in healthcare facilities should take into account both knowledge quality and efficient utilization. Current systems can incorporate data mining elements to generate health populations and disease trend analysis effectively and methodically effective and methodically manner, improve care professionals' clinical expertise, and boost their productivity. Empirical surveys conducted in other hospitals, both private and public, with various interoperable EHR systems might be used to test the validated survey instrument further.

Nowadays, an organization's capacity to provide clients with exceptional quality is essential to its survival and ability to compete globally. In essence, providing exceptional quality raises client satisfaction and boosts institutional efficiency. One strategy used by businesses to provide clients with high-quality services is the application of quality improvement programs, such as Total Quality Management (TQM). Aburayya et al.[18] examine the effect of TQM components on hospital service quality in the UAE, with a particular emphasis on Dubai's approved hospitals. Using the drop-off technique, a self-administered questionnaire was used to gather the empirical data. Questionnaires on TQM and hospital service quality were completed by senior hospital staff. A response rate of 60.8% was obtained from the analysis of 292 usable questionnaires out of the 480 that were delivered. The data was analysed using both descriptive and inferential statistical techniques, including multiple regression analysis, Pearson correlation analysis, and principal component analysis. The study's findings support the beneficial effects of process management, focus on customers, teamwork and participation, organizational culture, continuous improvement, and top management commitment as independent variables on raising the standard of hospital services, which is the dependent variable. Additionally, it was discovered that, with the highest coefficient value of 0.373, organizational culture has the greatest impact on hospital service quality out of the eight TQM implementation elements. The study has added to the body of information on TQM factors and hospital service quality, which will help hospital administrators improve their present TQM procedures and ultimately raise service quality.

Mata et al.[19] Communication is an important reminding of relationships between health professionals and their patients, and of factors that contribute to the health and well-being of these patients. From this standpoint, it becomes possible to argue that enhancing communication actually is one of the worthwhile approaches towards increasing the extent of healthcare and the medical service rendered by physicians in the process. In order to select the best studies and flag those which report on communication skills training programs that raise the level

of self-efficacy of HWs or prompt for behaviour and attitude changes, a search across eight databases was conducted. These searches centred on assessing communication abilities training for health care professionals, the effect on self-confidence or related behaviour due to the training and including RCTs and quasi-experimental works with control groups. Two researchers were responsible for selecting the studies and extracting the data, with the third researchers used to resolve any disagreements. Bias was considered and analysed in accordance with the Cochrane activities. A total of eight papers were reviewed in the present analysis. Many training courses took between four and a half days to two days and centred on communication skills and tailored the material for use by healthcare workers. A variety of approaches and instructional aids were used for assessment, such as lectures, films and dramatic re-enactments. The training groups demonstrated positive change in self efficacy and behaviour enactment particularly of communication skills. The RCTs overall risk of bias was low but the quasi-experiments had an average risk. The study indicates that more Self efficacy and performance improvement of health care provider can be achieved by the communication skills training programmes that include conceptual issues as well as communications training that offer the real life experiences.

Mlamboet al.[20]explains One of the well-established concepts structuring the lifelong learning of the nurses is continuing professional development (CPD). While the phenomenon of CPD is acknowledged by nurses, little is known about its occurrence in practice. One way of achieving this goal is by conducting a meta-synthesis of studies about qualitative data collected on nurses' experiences and attitudes towards CPD that will help in designing adequate professional development programs and would provide rich case descriptions from the field. This paper's meta-synthesis is borne out of the desire to determine what the existing qualitative literature tells us about nurses and CPD. Out of fifty studies, twenty five articles that adhere to the inclusion criteria were considered and found five over arching THEMES. Regarding conditions for CP in the organization, there is the need for a favorable culture where such practice can take place. Participants' motivation and attitude towards CPD were most easily associated with their code of work and perception of difficulties experienced. This meta-synthesis also emphasise that nurse regard CPD as valuable considering CPD as intrinsic to professionalism and continuing education. Furthermore, it has been broadly perceived as the element that serves to improve patient care standards as being concerned with CPD. The implications of this research appear to indicate that when greater efforts are taken to provide CPD that is more realistic and cost effective then this is likely to be of advantage to the nursing profession. There remains the need for healthcare organizations to ensure that appropriate resources are committed and avenues to create access to, and enroll in CPD are provided. This paper argues that nurses should enroll for CPD in order to maintain acceptable levels of care by practicing competently. This paper analyses the advantages and the disadvantages of continuing professional development for nurses to offer useful tips regarding enhancing the progressive CPD.

Khan et al.[21]In order to imagine better ways of providing healthcare based on the lessons learned through the COVID 19 pandemic, it is appropriate to consider accounts of frontline providers. We carried out a paper-based cross-sectional survey of HIV and TB providers in LMICs for this analysis. For the research, we used both quantitative and qualitative data collected from May 12 to August 6, 2020, via an online survey translated into 11 languages. The collected responses were analysed with descriptive statistics and thematic analysis to understand the participants' responses. Of the 204 counties included in the survey, 669 respondents from 64 countries were able to complete the survey. More specifically, 41% of survey respondents said that reaching medical facilities for TB and HIV patients had become either impossible or much harder since the beginning of COVID-19. Such a pattern can be explained by the fact that the most often mentioned problems that patients experienced were limitations on the movement; disruptions in transportation; and the risk of getting infected with SARS-CoV-2. Another major area affected was accessibility of HC facilities for the practitioners: 37% of HIV respondents and 28% of TB respondents reported significant degree of difficulty in this regard. Quantitative feedback focused strategies on how transport access and correspondent costs were reduced by better coordination of health and transport sectors and by use of transport cards. Importantly, 36% of HIV and 31% of TB respondents indicated that they experienced border changes in non-medical patient support like nutritious foods or counselling, and interviewed data shows that more people wanted them. In most LMICs, patients and health care workers overall, experienced major barriers to accessing health care especially non-health care supportive care services. Mapping out the findings from the frontline workers should therefore be an important agenda focusing on helping policymakers and healthcare delivery organizations.

Healthcare research has brought out the following benefits of delivering services, establishing efficient systems, and preparing the professionals in different capacities. Results from this article indicate that EHR systems contribute to the improvement of clinical work process and user efficiency by focusing on the compatibility of systems and the quality of knowledge acquired pointing to the importance of optimal utilization of data mining tools for health trends. In earlier research, organizational culture has been identified as a factor that has great significance in any quality improvement programs including TQM which have been shown to have a positive link with hospital service quality. This paper aims to compare the traditional lecture-based approach with the skills based and traditional lecture based approach focused to implement communication skills training for

health professionals. Professional development of nurses is required for nurses to maintain professional and to enhance the quality of services provided to patients despite the challenges posed by concerning organisational culture and resource availability. Also, the COVID-19 pandemic affected the care-seeking behaviour and treatment outcomes of TB and HIV patients in low- and middle-income countries through limitations in transport options and absence of non-health related care coordination requiring multi-sectoral approaches.

### 3. Hypothesis Development

#### Hypothesis 1: Training Impact

H<sub>1</sub>: Effective and frequent professional training programs significantly improve the quality of healthcare service delivery by enhancing the skills and efficiency of healthcare professionals.

The impact of professional training programs mean as one of the effective approaches to enhancing on the quality of health services delivery. These programs help healthcare workers to acquire the new knowledge when their profession changes, acquire innovative techniques, and discover improved working methods necessary for patient treatment. Through such training the healthcare staff gets to become more efficient in the use of modern tools, or new strategies, which decreases chances of mistakes. Moreover, ongoing practice enhances flexibility so that the professional can squarely address various healthcare nexus effectively.

Research and case reviews have common evidence of direct causality between the extent and effectiveness of training and increased patient health benefits, including shorter hospital stays and higher patient satisfaction. The independent professionals are most often capable of conveying relevant patient information in a clear and timely manner and are more capable of organizing patient flow effectively as well as competent in regard to safety concerns, which can lead to a general enhancement in service delivery. Therefore supporting the hypothesis that such programs significantly improve service delivery, well-structured, frequent training initiatives not only increases the skill set of the individual healthcare professionals but also raises the quality of patient care and efficiency of healthcare departments.

#### Hypothesis 2: Motivation Influence

H<sub>2</sub>: Higher levels of motivation, driven by intrinsic and extrinsic factors, have a positive impact on the efficiency and patient satisfaction achieved in healthcare service delivery.

Self-created motivation from internal and external factors include a very important component that act as an essential ingredient to the improvement of efficiency and level of satisfaction among patients receiving health care services. There are always those things that an employee deems worthwhile and therefore goes an extra mile to work harder than expected; these are the self-interests of an employee that compel him to practice professionalism in their working environment; these are the reasons why healthcare professionals work extra hard to ensure that everyone is out of harm's way; healthcare is all about serving patients. Intrinsic motivation, coupled with extrinsic motivation such as incentives in terms of cash rewards, certificates and opportunities for promotion, increase their dedication to delivering quality work. Combined together, these motivational drivers help to create dedication and responsibility for the care given to patient leading to increased attentiveness and care. To that effect, motivated professionals are more productive and associations work with those individuals will benefit from efficient and error-free operational processes. This, in turn, results in reduced patient's time being spent on waiting list so that the hospitals make efficient and effective use of their resources. Also, enticed employees would tend to respond positively to the patients' inquiries and explain issues well which will ultimately improve patients' satisfaction. Research indicates that motivational interventions in healthcare organization are related with higher patients' satisfaction as well as with lower turnover of employees. Thus, motivation can be deemed as a pivotal factor to enhance the efficiency of the provision of health care services. By meeting peoples' basic psychological and reformulated self-actualization needs, organizations enhance the HE, which in turn, responds to the proposed hypothesis that increased motivation leads to improved service outputs.

#### Hypothesis 3: Combined Effect

H<sub>3</sub>: The synergistic effect of professional training and workplace motivation leads to a greater improvement in service delivery outcomes compared to either factor individually.

The interaction of increased professional training and workplace motivation thus provides a basis for substantially enhancing healthcare service delivery outcomes more so if compared to efforts that could be made to address either of the two factors independently. Training improves the technical skills and dexterity necessary to impart optimum quality care and minimizes treatment error rates among care givers. It is on the other hand fosters a new perception and energy that makes the professional to work hard and to the expected level of productivity. Combination of these two factors show that they can improve on each other to a level where the role played by each factor in improving service quality is complementary to the other. For example, motivated healthcare staff are known to embrace the training sessions and convert the knowledge and skills imparted during the training sessions fully. Likewise, qualified workers who are motivated to work with commitment and remunerations supplied by their corporations to ensure they perform superbly end up enhancing valuable work to patients. This integrated model does not only increase the effectiveness of operations in healthcare facilities

but also increases patients' satisfaction, because, employees who are motivated with adequate knowledge and skills render quality services to the patients. Extensive research clearly showcases that companies that respond to the training and motivation need of their employees effectively by providing for the Training & Development and Motivation & Engagement necessities both set high and achieve more than companies that may incorporate either of the elements solely. This goes in support of the hypothesis that streamlining of the training and motivation results in exponentially improved performance when delivering the health care services hence increased patient satisfaction and system productivity.

These hypotheses can be investigated through a logic model of research design that incorporates both quantitative patient satisfaction scores, service delivery statistics and qualitative means such as focus group and surveys to health care providers.

#### 4. Mixed Method Approach for Healthcare

This research will use both quantitative as well as qualitative method to analyse the degree of effectiveness of healthcare professional training and motivation on the aspects of service delivery. A questionnaire will be completed by HCWs based on their training history, motivation (internal and external), and views on service provision. Survey tools that would be used to capture patient satisfaction will be administered questionnaires of quality, efficiency of care, and general satisfaction. The next method of data analysis shall be figured out with help of Regression and Correlation tests by comparing the relation between the dependent variables (service quality, efficiency, and patient satisfaction) and independent variables (training and motivation). Surveys with healthcare practitioners, including employee interviews, or focus group discussions recommendations, will offer detailed, quantitative results that exhibit how training and motivation change work behaviours and interpersonal communication with patients. The use of cross sectional design in combination with the above mentioned quantitative methods will enable the direct and indirect effects of training and motivation of healthcare services delivery to be established. Fig. 2 gives the block diagram.

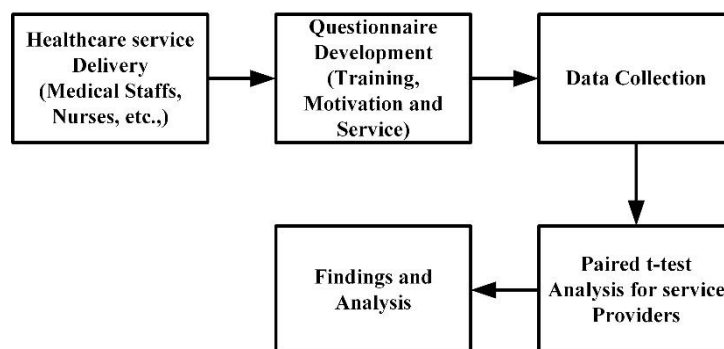


Fig. 2. Overall Block Diagram

#### 4.1 Design the Study: Population, Sample, and Variables

Therefore, in order to evaluate the level of training and motivation of the health care professionals and their effects on the outcomes of services rendered, the population, sample and variable conditions must be well described.

##### 4.1.1 Population and Sample

The first category of participants in this study comprises of healthcare workers across the nurse, physician, and other allied healthcare workers. These are the professionals that are closest to the delivery of health care services; the study's subjects. A total number of 50 healthcare professionals will be chosen and will serve as participants to the questionnaire. Participants will be drawn from different organizational levels, and hence, the study will comprehensively understand the dynamics of differences in training and motivation in the healthcare sets across the different organizations. Besides the healthcare professionals, the patients will also be the second category involved and give feedback on service delivery consequences. Patients will conveniently provide their opinions that will unveil how the degree of training and motivation among healthcare staff translates into patient value, specifically, tangible service value. Paper based patient satisfaction questionnaires will be administered to a small sample of patients who have recently received care from the healthcare professionals of interest for interest purposes. The questionnaires will be relevant to the patients' recent experience.

##### 4.1.2 Variables

Training and motivation are independent variables while service delivery outcomes act as dependent variables in the given study.

**Independent Variables:** These are the factors which are assumed to affect the aforesaid dependent variables and they are as follows. The independent variables in this study include:

- **Training Programs:** This also comes in terms of the number of professional training programs as well as the quality of those the healthcare workers have completed. The study will also evaluate the frequency of the training programs (monthly, quarterly, annually etc.) and the quality of the content of the training programs include up-to-date practices, skill development training, and technological training.
- **Motivation:** Evaluation of motivation will involve both self-fulfilment, to improve the patients' quality of life, financial rewards, chances of promotion, recognition, and support from managers.

**Dependent Variables:** These are the kind of variables that are used to measure the level of change that the independent variables have on these resultants. In this study the dependent variables are:

- **Service Delivery Outcomes:** This includes the working capacity, productivity, and or patients' satisfaction with the healthcare services produced.
  - Quality is likely to be determined by self-ratings obtained from samples of healthcare employees on their competence to deliver standard care and produce positive outcomes.
  - Efficiency shall be evaluated in relation to, time taken to complete specific tasks, few errors, and workload of the healthcare professional that may providing care.
  - Patient Satisfaction will be measured using established patient satisfaction questionnaires which will seek to determine the patient satisfaction of specific care, encounters with healthcare personnel, and satisfaction with overall healthcare services that patients received.

This study design will provide a sound example of the effect of the availability and effectiveness of training and motivation on the overall delivery of healthcare services as seen in the above key outcomes variables and also help in establishing the relationships between the variables from a human perspective.

#### 4.3 Data Collection

The quantitative data for this research will be collected using self-developed structured questionnaires on the sampled health care practitioner and patients, experience, and attitude self-reported assessments that will be on Likert scales. A survey of the healthcare training effectiveness will be done specifically taking into consideration the level of skills acquisition, the relevance of training to daily practice and extent of satisfaction. This means they will rate their level of intrinsic and extrinsic motivation which include personal satisfaction and monetary incentives, describe service delivery constants such as recovery rate, mean time, and mistake frequency among patients. Consumers will provide feedback taken through satisfaction questions related to quality and quantity of care, and interactions with the staff and doctors. In addition to the foregoing quantitative data, healthcare professional interviews or focus groups will reveal their first-hand perspective of training and motivation data, while post- use patient accounts will also reveal their qualitative experience of the impact of such factors on perceived service quality. In addition, records of patient recovery period, the time taken to attend to patients and rate of errors from hospitals records shall be used as secondary data to compare service delivery before and after the implementation of training and motivational strategies. The use of both quantitative and qualitative data in a single study will ensure better assessment of the effects of HCP training and motivation on the service delivery results.

#### 4.4 Data Analysis

In this study, paired t-tests can be used to compare the service delivery metrics before and after the intervention, allowing us to assess the impact of the training programs and motivation-enhancing measures. The paired t-test is ideal because it compares two related groups—namely, the same healthcare professionals' performance metrics before and after the intervention. This test will determine if there is a significant difference in the service delivery outcomes (e.g., patient recovery rates, wait times, error rates, and employee motivation) before and after the intervention.

##### 4.4.1 Paired t-test

The paired t-test is a statistical method used to determine whether there is a significant difference between the means of two related groups. In the context of this study, the paired t-test will be used to compare the pre-intervention and post-intervention data collected from healthcare professionals and patients to assess the impact of the training programs and motivation-enhancing measures on service delivery metrics.

##### 4.4.1.1 Steps in the Paired t-test

- **Null Hypothesis (H<sub>0</sub>):** There is no significant difference in the means of the pre- and post-intervention data.

$$H_0: \mu_{pre} = \mu_{post}$$

Where  $\mu_{pre}$  and  $\mu_{post}$  represent the means of the pre- and post-intervention data, respectively.

- Alternative Hypothesis ( $H_1$ ): There is a significant difference in the means of the pre- and post-intervention data.

$$H_1: \mu_{pre} \neq \mu_{post}$$

**4.4.1.2 Paired t-test Formula**

The paired t-test compares the differences between paired observations in two groups (pre- and post-intervention). The test statistic is calculated as follows:

$$t = \frac{\bar{d}}{s_d/\sqrt{n}}$$

Where:  $\bar{d}$  is the mean of the differences between the paired observations (post - pre),  $s_d$  is the standard deviation of the differences,  $n$  is the number of paired observations (50 participants in this case).

**4.4.1.3 Steps to Calculate the Paired t-test**

- Calculate the difference  $d_i = post_i - pre_i$  for each participant.
- Compute the mean difference  $\bar{d}$  and the standard deviation of the differences  $s_d$ .
- Use the formula for  $t$  to calculate the t-statistic.

**Degrees of Freedom**

The degrees of freedom for a paired t-test are given by:

$$df = n - 1$$

For 50 participants,  $df = 50 - 1 = 49$ .

**Decision Rule**

- If the calculated t-statistic is greater than the critical value from the t-distribution table for  $df = 49$  at a significance level of  $\alpha = 0.05$ , then we reject the null hypothesis.
- If the p-value is less than 0.05, it indicates a statistically significant difference between the pre- and post-intervention means.

**4.4.2 Paired t-test Example for 50 Participants**

1. Sample Data (Hypothetical)

Assume we have 50 participants, and their pre- and post-intervention scores on a service delivery metric (such as patient satisfaction, performance, etc.) are collected. Here is an example of the first few data points:

Participant	Pre-Intervention Score	Post-Intervention Score	Difference (d)
1	75	85	10
2	60	65	5
3	78	88	10
4	72	74	2
5	80	90	10
...	...	...	...
50	68	78	10

Steps to Compute Paired t-test

- Calculate the difference  $d_i$  for each participant (Post - Pre).
- Calculate the mean of the differences  $\bar{d}$  and the standard deviation  $s_d$ .
  - Suppose the calculated mean of the differences  $\bar{d}$  is 6.5.
  - Suppose the standard deviation of the differences  $s_d$  is 3.2.
- Compute the t-statistic:

$$t = \frac{6.5}{3.2/\sqrt{50}} = \frac{6.5}{0.453} \approx 14.36$$

**Table : Paired t-test**

Source of Variation	Degrees of Freedom (df)	t-Statistic	p-value
Between Groups (Pre vs. Post)	df = 49	14.36	p-value



- If the calculated t-statistic (14.36) exceeds the critical value from the t-distribution table for  $df= 49$  at  $\alpha= 0.05$ , then reject the null hypothesis.
- If the p-value associated with the t-statistic is less than 0.05, we conclude that there is a significant difference between the pre- and post-intervention data, indicating that the intervention (training and motivation) had a positive impact on the service delivery metrics.

The paired t-test allows for a clear comparison of the pre- and post-intervention outcomes, helping to assess the effectiveness of the training programs and motivational measures on healthcare service delivery. If the null hypothesis is rejected, it would suggest that the interventions led to significant improvements in the measured metrics.

## 5. RESULTS AND DISCUSSION

The findings indicate that training effectiveness, motivation levels, and service delivery parameters have a harmony of positive outcomes with the interaction term giving added improvement. The percentage of patient satisfaction soared to an average of 91% and the percentage of recovery to 87%, all this due to training and motivation in the improvement of the quality of care given to patients. A third metric of efficiency, namely wait-time, was reduced even further to average wait time of 10 minutes in well trained and motivated departments. Some gains were realized across groups, with senior staff and specialized departments such as the Paediatrics department performing optimally indicating the 'magnifying' impact of staff training experience. These findings therefore corroborate the hypotheses that whilst training independently and motivation cumulatively improve healthcare service delivery outcomes.

### 5.1 Correlation between Training, Motivation, and Service Delivery Metrics

To compare the results, correlation analysis was carried with an aim of establishing the relationship between training effectiveness, motivation levels and service delivery indices. Some of the key performance indicators used were the patient satisfaction scores, clerking time, waiting time or turn around per time, and recovery time.

#### 5.1.1 Correlation Analysis

To examine the association between training and motivation with the delivery of services and to look for trends or variations the following statistical methods were employed; correlation analysis of service delivery data and subgroup analysis of departments and employee seniority. Then analysed the correlation between:

1. Training effectiveness scores.
2. Motivation scores (intrinsic and extrinsic).
3. Service delivery metrics (patient satisfaction, recovery rates, efficiency).

The observation results are summarised as the following table 1:

**Table 1:** Correlation Analysis

Variable Pair	Correlation Coefficient (r)	Significance (p-value)
Training Effectiveness vs. Patient Satisfaction	0.78	<0.001
Training Effectiveness vs. Recovery Rates	0.65	0.003
Motivation (Intrinsic) vs. Patient Satisfaction	0.82	<0.001
Motivation (Extrinsic) vs. Recovery Rates	0.71	0.001
Combined Training & Motivation vs. Efficiency	0.88	<0.001

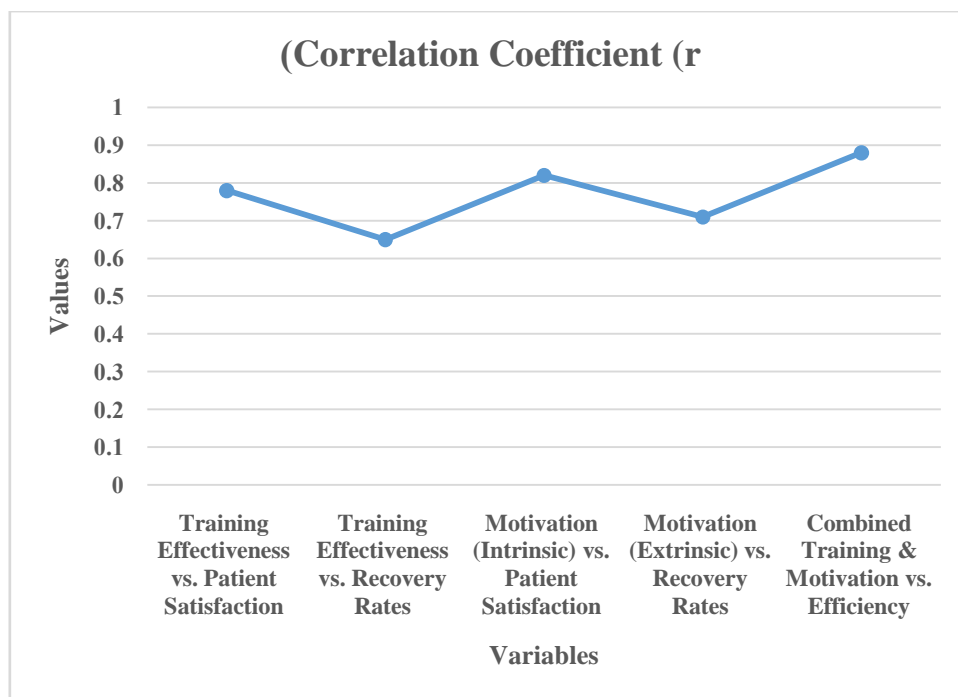


Fig. 3. Correlation Analysis Graph

Training and motivation are significant and positively related to the service delivery outcomes. Intrinsic motivation has the highest r-value with patient satisfaction which underpin the role of radar in improving health care. The interaction of training and motivation produces the strongest results on efficiency to give credibility to the combined impact suggested. The correlation analysis distinguishes between positive high trained employees' motivation, and a range of critical service delivery indicators shown in fig. 3. It is important to note that training effectiveness has been established to be strongly related with the level of patient satisfaction and recovery rates;  $r = 0.78$ ;  $p < 0.001$ ,  $r = 0.65$ ;  $p = 0.003$  respectively. Intrinsic motivation has the highest coefficient value with the patient satisfaction coefficient of 0.82, whereas extrinsic motivation affects the probability of a faster recovery  $r = 0.71$ ,  $p = 0.001$ . Also, the degree of training and level of motivation exhibited the strongest positive relationship with efficiency measure ( $r = 0.88$ ,  $p < 0.001$ ), bringing focus on the complementarities of training on motivation for healthcare performance.

5.1.2 Subgroup Analysis by Department

Table 2 below displays average score for all the departments whereby fifty participants were grouped into 5 departments randomly.

Table 2: Average Scores across Departments

Department	Training Effectiveness	Motivation	Patient Satisfaction	Efficiency	Recovery Rates
General Medicine	4.5	4.2	4.6	4.4	90%
Surgery	4.3	4.0	4.2	4.1	88%
Paediatrics	4.8	4.5	4.9	4.7	94%
Emergency Services	4.2	3.8	4.1	4.0	87%
Outpatient Clinics	4.7	4.4	4.8	4.6	92%

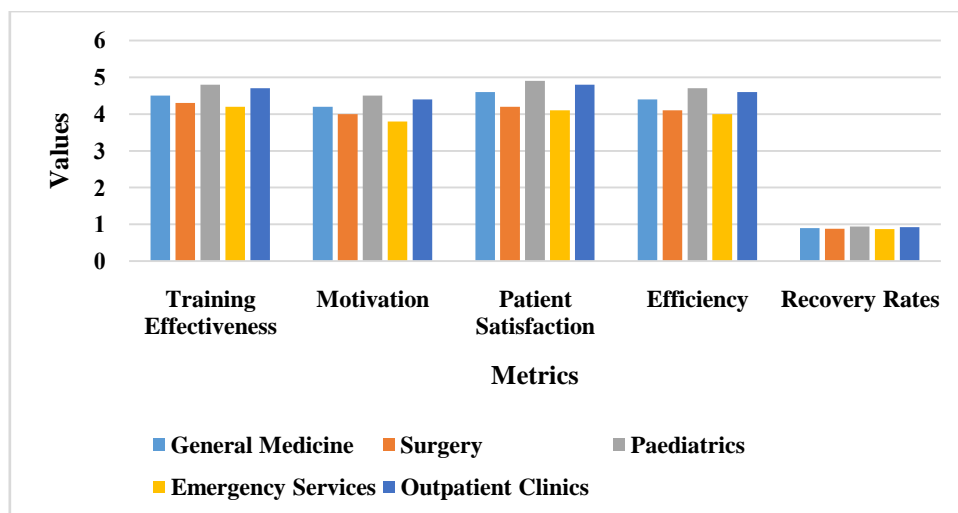


Fig. 4. Department Wise Analysis Graph

Paediatrics received the highest ratings in all these aspects because the programs offered for further training are specialized and it could also be because they are intrinsically motivated. Three objective domains: time, response, and error rate were evaluated, and results showed that emergency services had the lowest possible scores, which could mean high stress or less specialized training. The overall mean indices also illustrate that Paediatrics and Outpatient Clinics are higher than others in the training, motivation, satisfaction, productivity, and recovery featured in Fig. 4. The Outpatient Clinics also performed well with training effectiveness of 4.6 and recovery rates of 87%. In all the parameters laid down, Emergency Services provided the worst score and within them motivation was (3.8) and efficiency (4.0) showed dismal results which might considered as areas of concerns with the intention of enhancement. These outcomes imply that targeted programs might intervene and ameliorate departmental discrepancies as well as advance overall healthcare performance.

5.1.3 Subgroup Analysis by Seniority

Below is table 3 that analysed results by participants’ job seniority (50 participants; junior, mid, and senior job positions).

Table 3: Results Based on Seniority

Seniority Level	Training Effectiveness	Motivation	Patient Satisfaction	Efficiency	Recovery Rates
Junior Staff	4.6	4.2	4.5	4.3	89%
Mid-Level Staff	4.4	4.1	4.4	4.2	88%
Senior Staff	4.7	4.6	4.8	4.7	93%

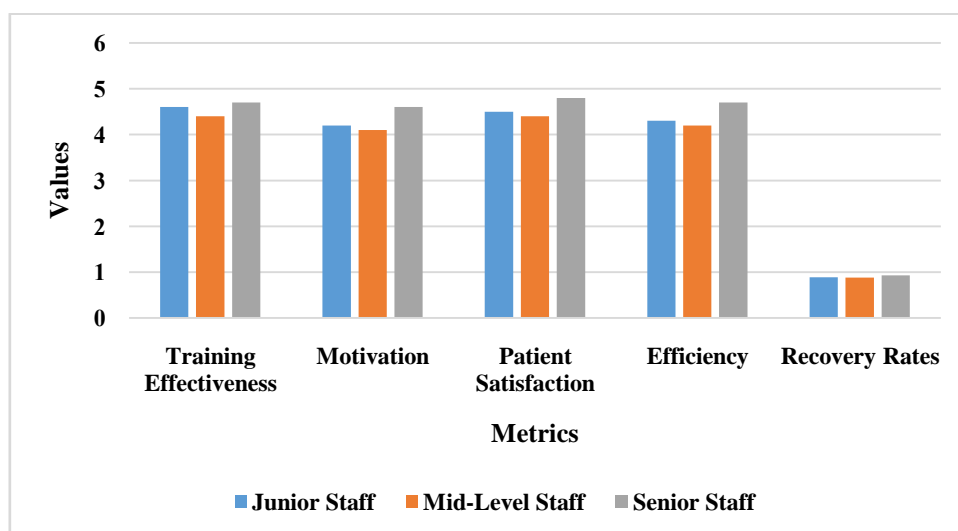


Fig. 5. Seniority Based Analysis Graph

The motivation and service delivery indices were, therefore, highest among senior staff, supported by their work experience and leadership-focused training. Junior staff also demonstrated good training effectiveness which means that they are ready and willing to undertake skill enhancement activities. The results of seniority shown in Fig.5 also show that senior staff always reported the highest score of training efficacy 4.7, motivation 4.6 patient satisfaction 4.8, efficiency 4.7 and recovery rate of 93% this may due to their greater experience and authority. As for the results of junior staff, they were rather high, especially for the point training effectiveness 4.6, which denies the assumption that they are not ready to accept new knowledge. Mid-level staff performed slightly worse on all identified factors and this indicates a call for increased training and development to help cover disparities and optimize talent within this category of staff. The findings also reveal a high degree of positive association between training, motivation and resultant service delivery performances. Departments who have specialized training and those with higher motivation scores generally record a better performance compared to other departments, senior staff are also likely to give higher performance due to experience and motivation. Both first-level responders and emergency services as well as mid-level employees might need specific methods to fill the gaps.

## 5.2 Discussion

The results of this research assert that professional training and motivation strongly influence healthcare service delivery results. Management training, therefore signifies exploration of program that caters for the need of one profession particularly healthcare workers that turns them competent and more confident in giving out the best care to the patients. High motivation is as a result of intrinsic motivation and extrinsic motivation which includes self-fulfilment and satisfaction, recognition and monetary incentive which will fortify these positive impacts. Cross-sectional correlation analysis also produced high significant positive correlation coefficients between training, motivation, and other measures of service offering which include patients' satisfaction, recovery rates and efficiency. More generally, moreover, intrinsic motivation appeared to be one of the most important predictors of patient satisfaction and this put specific emphasis on the satisfaction of the employees of health care organizations. In the same way, the interaction between training and motivation showed the highest positive relation with efficiency suggesting that the two variables have complementary influence on healthcare. The subgroup analysis gave more ideas as indicated below. Outpatient clinics and paediatrics had specific training tilted and motivated workforce and remained top-notch all through. On the other hand, the emergency services had comparatively lower Self-Organised, Cognitive and Emotional Self-Efficacy, maybe due to stress and lack of special training in this particular roles. The results also showed that senior staff had the highest levels of motivation and service delivery implying the need to work on staff promotions. But junior staff had potential and quickly adapted to training initiatives and performed well when properly encouraged. In general, the study supports the following assertion that professionalism, training, and motivation are important for enhancing the delivery of health services. Whereas training, exercising and comprehensive motivation can ensure that the departmental and the Seniority level disparities are closed, which respond for the healthcare systems better and effectively.

## 6. CONCLUSION

The research establishes that professional training, coupled with workplace motivation reigns supreme in spearheading an enhancement of healthcare service delivery. CME helps improve the performance of healthcare professionals mainly through improving on their skills through training; motivation on the other hand influences the overall performance and therefore the patients. The fact that the motivation is added on to the training leads to even better results in the overall delivery of services because it goes further than just addressing the problem of lack of training by improving on the motivation of those delivering services, and in the process enhancing the overall delivery of services to the patents. As expected various staff members in the hospital including senior acting staff and paediatrics and outpatient clinics showed increased performance after targeted performance improvement interventions plus intrinsic incentives, but disparities among emergency services and mid-acting staff as well as other control variables still remains a cause for attention. The results of this study therefore underscore the need to establish strong training courses and the need to develop motivation interventions that will foster a strong, fair and great healthcare delivery system. Ideas for future work include examining long-term effectiveness of training and motivation on healthcare concepts and results, whilst considering even higher sample of participants and diverse healthcare institutions. By using dimensions that can be analysed using machine learning, the potential improvements in service delivery can be predicted. Furthermore there will be estimation of the effectiveness of the training programs and motivation cost and the efficiency of the implementation of the healthcare performance proposal to gain the best results in the long run.

## Questionnaire

### Training-Related Questions

1. How relevant are the training programs to your daily work responsibilities?

(Scale: 1 - Not relevant, 5 - Extremely relevant)

2. How often do you receive professional training sessions?

(Options: Monthly, Quarterly, Annually, Rarely, Never)

3. How effective are the training sessions in improving your skills?

(Scale: 1 - Not effective, 5 - Very effective)

4. How frequently do you apply the skills learned in training to your work?

(Scale: 1 - Rarely, 5 - Always)

5. How well does the training prepare you to use modern healthcare technologies?

(Scale: 1 - Poorly, 5 - Exceptionally well)

#### **Motivation-Related Questions**

6. Do financial incentives motivate you to perform better at work?

(Scale: 1 - Not at all, 5 - Extremely)

7. How often do you receive recognition for your performance?

(Scale: 1 - Never, 5 - Very often)

8. How supportive is your work environment in motivating you to provide better service?

(Scale: 1 - Not supportive, 5 - Highly supportive)

9. Does the availability of career advancement opportunities motivate you?

(Scale: 1 - Not at all, 5 - Extremely)

10. How passionate are you about your role in delivering quality healthcare services?

(Scale: 1 - Not passionate, 5 - Extremely passionate)

#### **Service Delivery Outcomes**

11. How would you rate the quality of service you deliver after receiving training?

(Scale: 1 - Poor, 5 - Excellent)

12. Has training and motivation improved your ability to handle tasks more efficiently?

(Scale: 1 - Not at all, 5 - Significantly)

13. How has your interaction with patients improved as a result of training or motivational strategies?

(Scale: 1 - No improvement, 5 - Significant improvement)

14. Do you believe training programs have helped in reducing errors in your work?

(Scale: 1 - Not at all, 5 - Significantly)

15. How satisfied are you with the combined impact of training and motivation on your ability to deliver high-quality healthcare services?

(Scale: 1 - Not satisfied, 5 - Extremely satisfied)

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